



**You're Invited to  
Opus Connect's Chicago  
Chapter April Webinar:**

***Tough Questions PE  
Firms to Be Answering  
Right Now***

**Date:** April 9, 2020

**Time:** 2pm - 3pm CT

**Moderator:**

**Tom Goldblatt**, Managing  
Partner at Ravinia Capital

**Panelists:**

**Britt Terrell**, Founder &  
Managing Director at Backbone  
Capital

**Tim Lewis**, Partner at  
Southfield Capital

**Paul Manzano**, Chairman &  
CEO at Akston Industries

**Kevin O'Shea**, Partner & Co-  
Founder at Kinsale Capital  
Partners

**Summary:**

The economic toll from the Coronavirus has drastically shifted the Private Equity and middle market transactions market. Information related to government relief is everywhere but it can be difficult to decipher what applies and does not apply to Private Equity firms. This webinar is meant to provide knowledgeable information to help guide deal professionals through the early stages of this dramatic new landscape. Opus has put together a team of experts that will help answer these tough questions every PE firm needs to be answering now:

1. Focus on the Portfolio. What steps are recommended to take to help portfolio companies survive and potentially thrive?
2. What provisions in the government aid packages can be used by private equity firms? How should they tap into these?
3. Should private equity firms put additional capital into portfolio companies?
4. What is the current state of M&A? Is there any action anywhere right now?
5. When will activity return and how is it expected to play out?

Moderated by Tom Goldblatt from the boutique investment bank Ravinia Capital with an expertise in middle market distressed sales and capital raises.

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